

Date: August 26, 2025

To,

The Compliance Manager
Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers Dalal Street,
Mumbai - 400001.

**Scrip Code: 544469** 

The Manager Listing and Compliance Department National Stock Exchange of India Limited Exchange Plaza, C-1, Block G Bandra -Kurla Complex, Bandra (East), Mumbai- 400051.

**Scrip Symbol: LOTUSDEV** 

Subject: Press Release on the Unaudited Financial Results for the Quarter ended June 30, 2025

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Press Release on the Unaudited Financial Results for the Quarter ended June 30, 2025.

Thanking You,

For Sri Lotus Developers and Realty Limited (Formerly known as AKP Holdings Limited)

Ankit Kumar Tater Company Secretary and Compliance Officer Membership No. A57623

Sri Lotus Developers and Realty Limited (Formerly known as "AKP Holdings Limited") CIN:L68200MH2015PLC262020

Regd. Office: 5<sup>th</sup> & 6<sup>th</sup> Floor, Lotus Tower, 1 Jai Hind Soc., N S Road No. 12/A, JVPD Scheme, Juhu, Mumbai 400049, MH, India Corporate Office: 5<sup>th</sup> & 6<sup>th</sup> Floor, Lotus Tower, 1 Jai Hind Soc., N S Road No. 12/A, JVPD Scheme, Juhu, Mumbai 400049, MH, India Tel: +91-7506283400 Email: contact@lotusdevelopers.com Website: www.lotusdevelopers.com



# FY26 Guidance: Expect healthy uptick in Pre-Sales & Revenues

- Annual Pre-Sales of INR 1,100 1,300 Crs., increase by 125% 165% YoY
  - Annual Revenues to increase by 75% 85% YoY

### Mumbai, 26th August 2025

Sri Lotus Developers & Realty Limited, a developer of luxury and ultra luxury residential and commercial properties in Mumbai, with a focus in redevelopment & joint development projects announced its unaudited financial results for the quarter ended 30<sup>th</sup> June 2025

#### **KEY BUSINESS & FINANCIAL UPDATES**

- Three significant launches The Arcadian (Juhu), Amalfi (Versova), and Varun (Bandra) are lined-up by September 2025. Construction has already commenced, and with strong customer interest, we expect bookings for all three projects to materialize there after.
  - The Total Saleable carpet area of these 3 projects is ~2.2 lakh Sq. ft., with estimated GDV of ~INR 1,400-1,500 Crs.
- Expect to launch 3 new projects in remaining part of FY26 Lotus Aquaria (Prabhadevi), Lotus Celestial (Versova) & Lotus Trident (Andheri West), while remaining confident of completing large part of the sales of completed projects i.e., Ananya, Ayana & Arc One
- During the current financial year, the Company has added four new projects. Development Agreements were executed for two projects i.e. Lotus Portifino (Versova) and Lotus Sky Plaza (Oshiwara) while societies at Lotus Avalon (Juhu) and Lotus Imperial (Bandra) have appointed Lotus as their developer.

#### **KEY FINANCIAL HIGHLIGHTS for Q1 FY26**

- Total Revenue stood at INR 61 Crs.
- ❖ EBITDA stood at INR 29 Crs. with EBITDA Margins at 48.0%
- Profit After Tax stood at INR 26 Crs.
- ❖ Pre Sales stood at INR 61 Crs. with Collections of INR 70 Crs.

#### **GUIDANCE FOR FY26**

Particulars	FY26 Guidance	FY25	FY24
Pre-Sales	INR 1,100-1,300 Crs.	INR 488 Crs.	INR 348 Crs.
Revenue Growth	75-85% YoY	INR 550 Crs.	INR 462 Crs.
PAT Growth	30-35% YoY	INR 228 Crs.	INR 120 Crs.

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# Commenting on the Result, Mr. Anand K Pandit, Chairman & Managing Director, Sri Lotus Developers & Realty Limited said,

"6th August 2025 marked a historic milestone for Sri Lotus Developers & Realty Limited with its debut on NSE and BSE — a proud moment for the entire Lotus family. A heartfelt thank you to all stakeholders, investors, and business partners for their continued trust and support.

For Q1FY26, revenues stood at INR 61 Crs with a Profit After Tax of INR 26 Crs. We have three significant launches—Project The Arcadian (Juhu), Project Amalfi (Versova), and Project Varun (Bandra)—lined up by September 2025. Construction has already commenced, and with strong customer interest, we expect bookings for all three projects to materialize there after.

The demand in the luxury and ultra-luxury housing segment remains resilient. In Mumbai, redevelopment continues to be a critical growth driver, given land scarcity and the large number of buildings coming up for redevelopment each year. We believe the opportunity is immense, and our strong presence in this segment positions us well to capture it. Backed by our in-house capabilities across construction, sales, business development, and after-sales services, we remain optimistic about the opportunities ahead. This helps us drive superior control over quality, materials, and customer satisfaction.

As a **Net Debt-Free company,** supported by a strong **net cash balance of INR 905 Crs**, we remain well-capitalized to fund growth. We are on track to launch 3 new projects in remaining part of FY26 and are confident of achieving pre-sales of INR 1,100-1,300 Crs. with revenue growth of **75-85%** and PAT growth of **30-35%** 

With strong market fundamentals, our asset-light redevelopment-driven model, sharp focus on timely execution and quality delivery, we are confident of meeting our targets thereby strengthening the Lotus Developers Brand in Mumbai Real estate market."



## **About Sri Lotus Developers & Realty Limited**

Incorporated in 2015 (formerly AKP Holdings Limited), Sri Lotus Developers & Realty Ltd. is a Mumbai-based real estate developer specializing in luxury and ultra-luxury residential and premium commercial projects, with a strong focus on redevelopment in the western suburbs of Mumbai. The company has completed 4 projects aggregating over 4.2 lakh sq. ft. of carpet area, with 5 ongoing and 11 upcoming developments covering ~25.5 lakh sq. ft. of carpet area and ~18.7 lakh sq. ft. of saleable area

With a strong presence in Juhu and Andheri West and the company plans to expand into South and Central Mumbai, Bandra, and Versova. Lotus Developers manages end-to-end execution—from design and construction to sales and customer engagement—ensuring consistent quality, superior materials, and customer satisfaction. Guided by its philosophy of creating inclusive and high-quality living spaces, the company is shaping some of the most coveted addresses in Mumbai's real estate landscape

# For more information, please contact

Company:

Sri Lotus Developers & Realty Ltd.

Investor Relations (IR)

Strategic Growth Advisors Pvt. Ltd.



CIN: L68200MH2015PLC262020

Mr. Rakesh Gupta - CFO

investors@lotusdevelopers.com

www.lotusdevelopers.com



CIN: U74140MH2010PTC204285

Mr. Deven Dhruva / Ms. Prachi Chhugani

deven.dhruva@sgapl.net / prachi.chhugani@sgapl.net

Tel: +91 98333 73300 /+91 89492 92029

www.sgapl.net

#### **Safe Harbor**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.